

Advance Release

NRW.BANK.ifo Business Climate June 2019

Cautious optimism

The Ifo Business Climate for industry and trade in North Rhine-Westphalia improved slightly in June. The companies surveyed rated their current business situation almost as positively as before. The very cautious optimism about the business outlook strengthened somewhat.

The business climate in the manufacturing sector improved a little. While manufacturers no longer assessed their current business situation as positively as in the previous months, their business expectations were less sceptical than in the past three months.

Having recovered in May, the business climate indicator in the construction industry declined somewhat. Construction firms not only rated their current business situation less positively but were also more pessimistic about the next six months.

The climate indicator for the retail sector picked up noticeably, as retailers were increasingly satisfied with their business performance in June. Their scepticism about the future also subsided somewhat.

The business climate in the services sector remained almost as good as before. While service providers no longer assessed their business situation quite as positively, they were somewhat more optimistic about their business outlook than before.

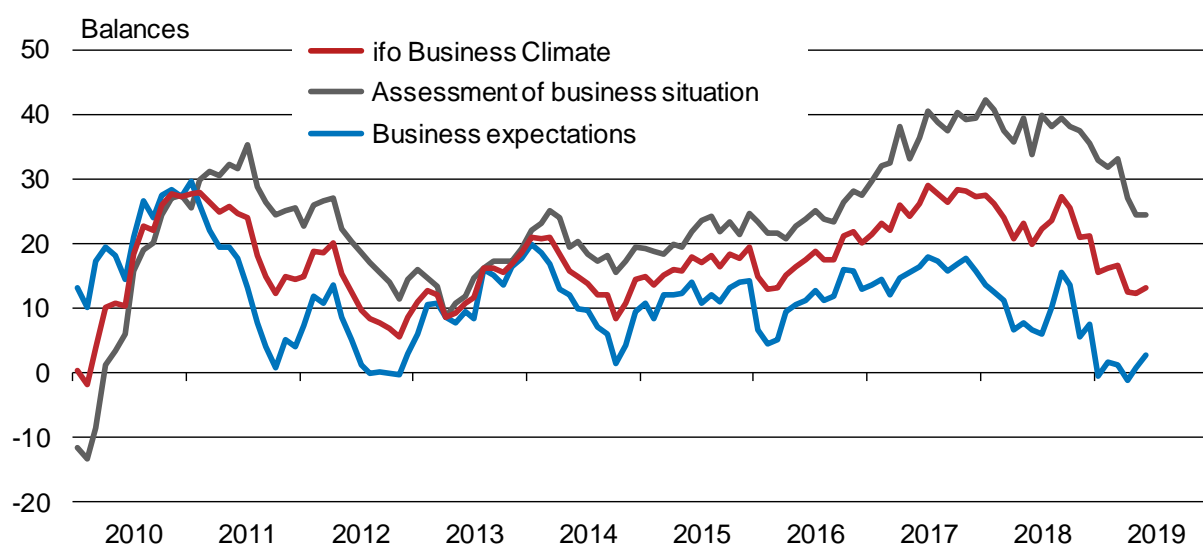
ifo Business Climate in North Rhine-Westphalia (balances, seasonally adjusted)

| Month/Year | 06/18 | 07/18 | 08/18 | 09/18 | 10/18 | 11/18 | 12/18 | 01/19 | 02/19 | 03/19 | 04/19 | 05/19 | 06/19 |
|---------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Climate | 19,8 | 22,3 | 23,7 | 27,2 | 25,5 | 20,9 | 21,1 | 15,6 | 16,1 | 16,6 | 12,5 | 12,4 | 13,3 |
| Situation | 33,8 | 39,9 | 38,0 | 39,4 | 38,1 | 37,4 | 35,5 | 32,9 | 31,7 | 33,1 | 27,1 | 24,5 | 24,4 |
| Expectations | 6,6 | 5,9 | 10,2 | 15,6 | 13,5 | 5,5 | 7,6 | -0,5 | 1,6 | 1,3 | -1,2 | 0,9 | 2,7 |

Source: Ifo Business Survey.

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ifo Business Climate^{a)} in North Rhine-Westphalia Balances, Seasonally adjusted



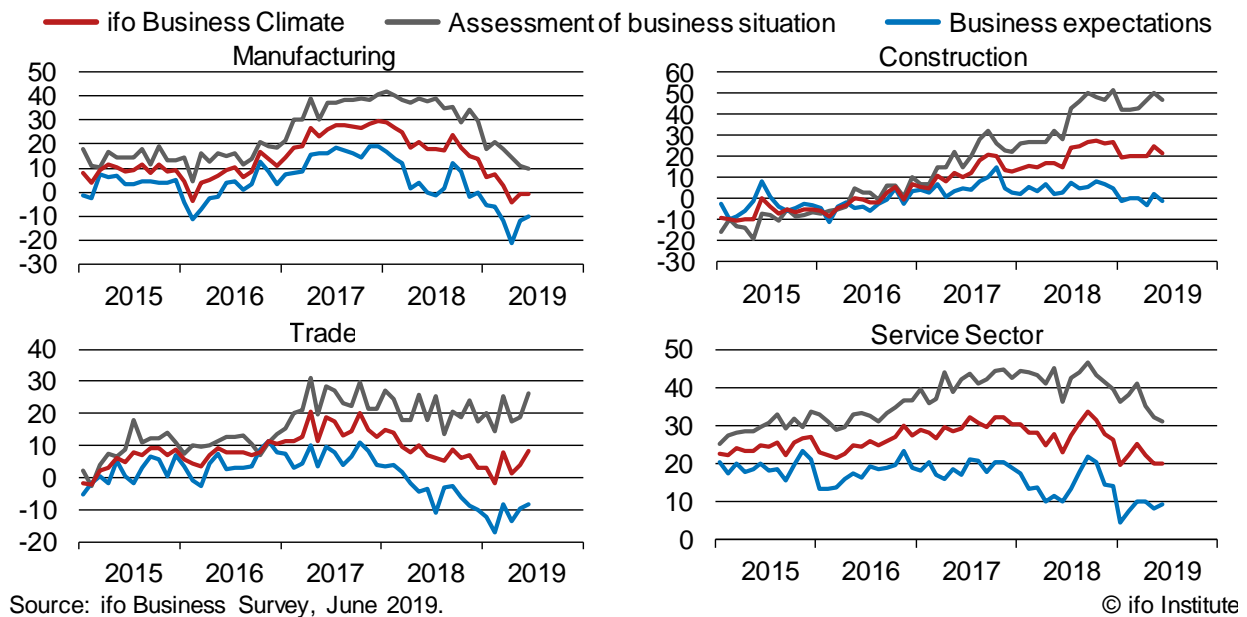
^a Manufacturing, construction, trade, service-sector/org.

Source: Ifo Business Survey, June 2019.

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Business Situation and Expectations by Sector

Balances, seasonally adjusted



ifo Business Climate in North Rhine-Westphalia (balances, seasonally adjusted)

| Month/Year | 06/18 | 07/18 | 08/18 | 09/18 | 10/18 | 11/18 | 12/18 | 01/19 | 02/19 | 03/19 | 04/19 | 05/19 | 06/19 |
|-----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Total Economy | 19,8 | 22,3 | 23,7 | 27,2 | 25,5 | 20,9 | 21,1 | 15,6 | 16,1 | 16,6 | 12,5 | 12,4 | 13,3 |
| Manufacturing | 18,0 | 17,9 | 17,5 | 23,6 | 18,5 | 15,2 | 14,1 | 5,9 | 7,2 | 2,7 | -4,3 | -0,8 | -0,5 |
| Construction | 15,1 | 24,4 | 24,8 | 26,7 | 27,3 | 25,9 | 27,0 | 19,5 | 20,1 | 20,5 | 20,5 | 25,0 | 21,8 |
| Trade | 6,9 | 6,3 | 5,1 | 8,7 | 6,0 | 7,1 | 3,2 | 3,1 | -1,9 | 7,8 | 1,3 | 4,0 | 8,2 |
| Service Sector | 22,7 | 27,4 | 30,5 | 33,7 | 31,6 | 27,5 | 26,3 | 19,7 | 22,2 | 25,0 | 22,1 | 19,9 | 19,8 |

Source: Ifo Business Survey.

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